

## Press Release

### A J Bell announces strong Q4 2008 SIPP numbers

27th January 2009

A J Bell today announces an update on its new business figures for the period 1st October 2008 to 31st December 2008.

The number of SIPPs administered at the end of December 2008 increased 23% over the year to 34,376 (27,950 at the end 2007). This reflected growth of over 80% in the number of net new SIPPs written in Q4 2008, of 1,899 (Q4 2007: 1,052).

[Net new SIPPs is new SIPPs written less leavers as a result of death, annuity and transfer out.]

Despite a 9.5% fall in the FTSE 100 in the quarter, SIPP assets under administration remained static at £4.8bn.

Total A J Bell assets under administration, including SIPP, SSAS and institutional stockbroking decreased marginally during the quarter from £8.3bn to £8.2bn.

Andy Bell, Chief Executive of A J Bell says, "I am very pleased with these results in very difficult market conditions. The number of SIPPs increased by 1,899 in Q4 2008, an increase of over 80% compared to the 1052 increase in the same period in 2007."

Bell continues, "We are trading well ahead of expectations for the year to 30th September 2009, this on the back of a 52% increase in revenue and a 48% increase in pre tax profits for the year to 30th September 2008."

Bell concludes, "Despite some adverse external influences, the SIPP market remains buoyant and the seismic shift from personal pensions to low-cost SIPPs shows no signs of abating."

**END**

**Please note this document is intended for trade and national press individuals.**

#### Notes for Editors

Pictures available by contacting [kirsty.zollinger@ajbell.co.uk](mailto:kirsty.zollinger@ajbell.co.uk).

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A J Bell is the UK's largest privately owned SIPP provider and is continuing to grow rapidly in challenging capital markets. Invesco Perpetual and Midas Capital own 23% and 15% respectively of the share capital, the remainder being owned by Andy Bell and the management team.

Established in 1995, A J Bell specialises in providing administration, trustee and actuarial services for SIPP and SSAS.

A J Bell is now one of the largest SIPP trustee and administrators in the UK with in excess of 32,000\* individual SIPPs and assets under administration exceeding £8bn\*. It provides third party SIPP administration services for Barclays Stockbrokers, Halifax Share Dealing, Skandia and E\*Trade.

Recent research by CoreData Research placed SIPPcentre as one of the two most preferred SIPPs.

A J Bell has won an array of prestigious industry awards recognising our reputation for leading products and services. A J Bell products include SIPPcentre, Sipdeal, Sipdealxtra, A J Bell Platinum and A J Bell Securities.

\*As at 30th September 2008.



Best Sipp  
Provider  
Sipdeal

Wealth Management Awards

A J Bell includes A J Bell Holdings Limited and its wholly owned subsidiaries A J Bell Management Limited, A J Bell Limited and A J Bell Securities Limited.

A J Bell Management Limited is authorised and regulated by the Financial Services Authority. A J Bell Securities Limited is a member of the London Stock Exchange and is authorised and regulated by the Financial Services Authority.

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The companies listed in the adjacent table are all registered in England and Wales at Trafford House, Chester Road, Manchester M32 0RS.

Company	Company Number	VAT Number
A J Bell Holdings Limited	4503206	833 5478 13
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A J Bell Limited	3091664	639 0316 44
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